

INTELLECT/SEC/2017-18

August 11, 2017

1. The National Stock Exchange of India Ltd.,

Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

Scrip Code: INTELLECT

2. The Bombay Stock Exchange Ltd.,

1st Floor, New Trade Ring, Rotunda Building, PJ Towers, Dalal Street, Fort, Mumbai – 400 001.

Scrip Code: 538835

Dear Sirs,

Sub: Outcome of the Board Meeting held on August 11, 2017

We wish to inform you that the Board of Directors of the Company at its meeting held on 11th August, 2017 considered and approved the following:-

- 1. Unaudited Financial results as set out in compliance with Indian Accounting Standards (IND AS) for the quarter ended 30th June, 2017 together with Limited Review Report of the Auditors' thereon.
- 2. Media Release announcing the financial results of the Company for the quarter ended 30th June, 2017 (Copy Enclosed).

Kindly note that the meeting commenced at 11:30 a.m. and concluded at 01:30 P.M.

Kindly take the above information on record and confirm compliance.

Thanking You,

Yours truly,

for Intellect Design Arena Limited

V V Naresh

Company Secretary and Compliance Officer



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

6th & 7th Floor- "A" Block Tidel Park, (Module 601, 701 & 702) No. 4, Rajiv Gandhi Salai, Taramani Chennai-600 113, India

Tel: +91 44 6654 8100 Fax: +91 44 2254 0120

Limited Review Report - Standalone Financial Results

Review Report to The Board of Directors Intellect Design Arena Limited

We have reviewed the accompanying statement of unaudited standalone financial results of Intellect Design Arena Limited (the 'Company') for the quarter ended June 30, 2017 and year to date from April 1, 2017 to June 30, 2017 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting (Ind AS 34) prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 [read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016] is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Bharath N S

Partner

Membership No.: 210934

Chennai

August 11, 2017

Chenna

S.R. Batliboi & Associates LLP

Chartered Accountants

6th & 7th Floor- "A" Block Tidel Park, (Module 601, 701 & 702) No. 4, Rajiv Gandhi Salai, Taramani Chennai-600 113, India

Tel: +91 44 6654 8100 Fax: +91 44 2254 0120

<u>Limited Review Report - Consolidated Financial Results</u>

Review Report to
The Board of Directors
Intellect Design Arena Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Intellect Design Arena Limited Group comprising Intellect Design Arena Limited (the 'Company') comprising its subsidiaries (together referred to as 'the Group'), its joint ventures and associates, for the quarter ended June 30, 2017 and year to date from April 1, 2017 to June 30, 2017 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting (Ind AS 34) prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 [read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016] is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. We did not review the financial statements and other financial information, in respect of 20 subsidiaries, whose Ind AS financial statements include total assets of Rs 41,202.95 lakhs and net assets of Rs 6,733.32 lakhs as at June 30, 2017, and total revenues of Rs 8,263.02 lakhs for the quarter and the period ended on that date. These Ind AS financial statements and other financial information have been audited by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. The consolidated Ind AS financial statements also include the Group's share of net profit/loss of Rs. 37.31 lakhs for the quarter and for the period ended June 30, 2017, as considered in the consolidated Ind AS financial statements, in respect of 2 associates and a joint venture, whose financial statements, other financial information have been reviewed by other auditors and whose reports have been furnished to us by the Management. Our opinion, in so far as it relates to the affairs of such subsidiaries, joint ventures and associates is based solely on the report of other auditors. Our opinion is not modified/qualified in respect of this matter.
- 5. Based on our review conducted as above and based on the consideration of the reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of subsidiaries / associates / joint ventures, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant.

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Bharath N.S

fleuts

Partner

Membership No.: 210934

Chennai

August 11, 2017



INTELLECT DESIGN ARENA LIMITED

CIN: L72900TN2011PLC080183

Regd Office: Carex Centre, 244 (Old no. 713) Anna Salai, Chennai 600 006

UNAUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS OF INTELLECT DESIGN ARENA LIMITED FOR THE QUARTER ENDED JUNE 30, 2017

Rs. In Lakhs

	Υ							Rs. In Lakhs	
	Standalone				Consolidated				
	Quarter ended	Quarter ended	Quarter ended	Year Ended	Quarter ended	Quarter ended	Quarter ended	Year Ended	
PARTICULARS	June 30, 2017	March 31, 2017	June 30, 2016	March 31, 2017	June 30, 2017	March 31, 2017	June 30, 2016	March 31, 2017	
	Reviewed	Audited (Refer Note 3)	Reviewed	Audited	Reviewed	Refer Note 4	Refer Note 4	Audited	
Income			·						
Revenue from Operations	123,10.13	135,99.44	130,22.70	516,97.50	241,16.80	250,35.15	205,80.25	913,57.50	
Finance income	96.76	98.56	1,00.72	4,39.73	1,02.60	1,16.92	1.05.97	4,64.23	
Other income	1,43.37	7,19.77	10,24.98	27,06.33	4,63.37	6,31.00	15,85.61	37,27,6	
Total Income	125,50.26	144,17.77	141,48.40	548,43.56	246,82.77	257,83.07	222,71.83	955,49,38	
Expenditure	}		•		,		***************************************	333,45,50	
Employee benefit expenses	93,51.05	121,91.77	100,26.73	442,19.95	162,46.52	182,47.96	165,26.85	717,84.3	
Cost of software packages, consumable and maintenance	24.00.70							127,040	
Depreciation/Amortisation .	24,69.76	2,77.77	2,47.44	9,71.79	26,06.22	3,64.97	2,66.66	16,92.04	
Finance Cost	5,58.20	5,73.53	5,52.52	22,60.71	5,88.80	6,00.58	5,91.13	24,13.9	
Other Expenses	4,11.15	3,85.92	1,36.74	10,52.30	4,18.39	4,02.50	1,61.09	11,30.24	
Total Expenses	20,10.85	34,81.34	28,12.75	119,53.72	39,16.47	54,27.75	51,30.28	211,39.98	
	148,01.01	169,10.33	137,76.18	604,58.47	237,76.40	250,43.76	226,76.02	981,60.53	
Profit / (Loss) before share of profit / (loss) of associates, joint venture and tax	(22,50.75)	(24,92.56)	3,72.22	(56,14.91)	9,06.37	7,39.31	(4,04.19)	(26,11.17	
Share of profit/(loss) of associates and joint		Tak.			j	•	1	VV	
venture (net of tax)	_			_	37.31	31.98	1,25.28	C CC 33	
Profit / (Loss) before tax	(22,50.75)	(24,92.56)	3,72,22	(56,14.91)	9,43.68	7,71.29		6,56.22	
Tax expenses:	,,,	(- ,,,,	5,7 = 12.2	(30,24.02)	3,43.00	7,71.29	(2,78.91)	(19,54.95)	
Current Tax	_	ار	_[3,63,24	(6.27.77)			
Deferred Tax	_	_	_	Ĭ	3,03.24	(6,27.77)	3,50.00	3,61.73	
Profit / (Loss) after tax	(22,50.75)	(24,92.56)	3,72.22	(EC 14 01)	5 00 44	(78.10)		(78.10)	
Profit / (Loss) for the year / period attributable to	(22,50115)	(24,52,50)	3,72.22	(56,14.91)	5,80.44	14,77.16	(6,28.91)	(22,38.58)	
Owners of the Company	(22,50.75)	(24,92.56)	2 72 22	(55.44.04)					
Non controlling interest	(22,50.75)	(24,52.50)	3,72.22	(56,14.91)	73.80	14,77.16	(6,28.91)	(22,38.58)	
Other Comprehensive Income (net of tax)	-	1	1	1	5,06.64	-[-		
Items that will be reclassified subsequently to									
profit or loss							1		
Net movement on cash flow hedges	(4,94.73)	7,52.10	(2,38.75)	12,23.97	(4,94.73)	7 53 10	(2.20.70)	40.00.00	
Exchange differences on translation of foreign	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,5210	(2,50.75)	12,23.57	(4,34./3)	7,52.10	(2,38.75)	12,23.97	
operations	-	-	-		5,19.92	(14,94.71)	(51.95)	(13,99.70)	
Items that will not be reclassified subsequently to			1	1		(= ,,= =,	(02.00,	(20,22,70)	
profit or loss Re-measurement gains/ (losses) on defined	,				i	1			
benefit plans	58.19	(4,10.06)	76.50	(1,87.44)	40.74	44.45.70)			
Other Comprehensive Income for the year /	55,125	(4,20,00)	70.30	(1,0/,44)	49.21	(4,16.79)	76.50	(1,94.16)	
period (net of tax)	(4,36.54)	3,42.04	(1,62.25)	10,36.53	74.40	(11,59.40)	(2,14.20)	(3,69.89)	
Other Comprehensive Income for the year / period	1		1	7		(,,	(-/-////	(2)03.03)	
attributable to Owners of the Company		İ		j		·	1		
Non controlling interest	(4,36.54)	3,42.04	(1,62.25)	10,36.53	74.40	(11,59.40)	(2,14.20)	(3,69.89)	
		-	-	•	-			• • •	
Total Comprehensive Income for the period	(26,87.29)	(21,50.52)	2,09.97	(45,78.38)	6,54.84	3,17.76	(8,43.11)	(26,08.47)	
Total Comprehensive Income for the year / period							• •		
Owners of the Company	(26,87.29)	(24 50 57)				-	-	-	
Non controlling interest	(20,07.23)	(21,50.52)	2,09.97	(45,78.38)	1,48.20	3,17.76	(8,43.11)	(26,08.47)	
Pald-up Equity share Capital		-	-	-	5,06.64			-	
Equity shares of Rs 5 each	50.00	***			l				
Other Equity	. 50,89.86	50,86.69	50,51.81	50,86.69	50,89.86	50,86.69	50,51.81	50,86.69	
Earning Per Share (EPS) of Rs.5 each				473,75.80	-		-	547,47.69	
Basic (EPS) of RS.5 each	(2.24)	(2.42)							
Diluted	(2.21)	(2.47)	0.44	(5.56)	0.07	1.46	(0.74)	(2.21)	
	(2.21)	(2.47)	0.43	(5.56)	0.07	1.41	(0.74)	(2.21)	

- 1) The consolidated and standalone financial results are prepared in accordance with Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.
- 2) The above standalone and consolidated results for the quarter ended June 30, 2017 were approved by the Board of Directors at its meeting held on August 11, 2017. The statutory auditors have conducted a limited review of the above standalone and consolidated financial results.
- 3) The figures of the Standalone financial results for the quarter ended March 31, 2017 are the balancing figure between the audited figures in respect of the full financial year upto March 31, 2017 and the published unaudited year-to-date figures upto December 31, 2016 being the date of the end of the third quarter of the financial year which was subjected to limited review.
- 4) The Company has opted to present both standalone and consolidated financial results with effect from the current financial year. The consolidated financial figures for the quarters ended June 30, 2016 and March 31, 2017 are as prepared by management who have exercised necessary due diligence to ensure that these financial results are presented in accordance with Regulation 33 of the listing agreement and are for comparative purposes only. These comparatives have not been audited/reviewed by the statutory auditors of the Company.
- 5) The Board of Directors of the Company at its meeting held on May 21, 2015 have approved a Scheme of Arrangement ("the Scheme") enabling the merger of two of it's wholly owned subsidiaries, namely Indigo TX Software Private Umited ("ITSPL") and Laser Soft Infosystems Limited("ISL") with the Company, with effect from April 1, 2015 ("Appointed Date"). Subsequently the Board of directors at its meeting held on May 3, 2016 had revised the appointed date of merger to April 2, 2016. The Scheme of Arrangement is yet to be approved by the respective shareholders' of all three companies, the creditors of the subsidiaries, the High Court of Madras or the National Company Law Tribunal (as the case may be) and such other statutory / regulatory authority(ies), as may be applicable before it is given effect to.
- 6) Based on the "Management Approach" as defined under Ind AS 108 Operating Segments, the Company's performance is evaluated and resources are allocated based on an analysis of various performance indicators by a single business segment i.e. 'Software Product License & related services'.
- 7) The Board of Directors of the company in its meeting held on July 6, 2017 approved the filing of the Letter of Offer in connection with a proposed offering of 2,31,35,710 equity shares of the company with a face value of Rs 5/- each for cash at a price of Rs 86 per Rights Share (including premium of Rs 81/- per Rights Share) for an amount aggregating to Rs. 19,896.71 lakhs on Rights basis in the ratio of 5:22 (Five Rights Shares for every 22 fully paid up Equity Shares) held by the Equity Shareholders on the Record date in July 18, 2017. The issue opened on July 26, 2017 and closed on August 9, 2017.

8) Figures of the earlier period, wherever necessary, have been regrouped to conform with those of the current periods.

Place: Chennal Date: August 11, 2017

> Arun Jain Chairman & Managing Director

For Intellect Design Arena Limited

S Swaminathan Chief Financial Officer



Intellect Q1 FY 18 revenues grow 22%

EBITDA stood at Rs. 16 Cr registering positive growth

Healthy Collections for two quarters in a row

Chennai (India), August 11, 2017: Intellect Design Arena Ltd, a digital technology product solutions provider across banking, financial services and insurance industry, announced its first quarter results for FY 2017-18 today.

I: Executive Summary

Q1 FY 18 Financial Highlights:

- Intellect revenue grew 22% in dollar terms over last year same quarter. Revenues stood at \$ 37.41 mn (in INR Rs. 241.2 Cr) as compared to \$30.74 mn (in INR Rs. 205.8 cr) in the same quarter last year
- Gross Margin stood at Rs. 119 Cr in Q1 FY 18 as against Rs. 105 Cr in the same quarter last year
- The company registered positive EBITDA which stood at Rs. 16.15 Cr and positive Net Profit
- For two quarters in a row, collections are above operating revenues. Collections for Q1FY 18 stood at Rs. 258.5 Cr.
- Days of Sales Outstanding (DSO) improved by 24 days and stood at 158 days in Q1 FY 18 as against 182 days in the same quarter last year
- License and AMC revenue for Q1 FY 18 LTM grew by 27% as against the LTM of the same quarter last year
- Revenue from Advanced markets stood at Rs. 110.63 Cr and revenue from Emerging Markets stood at Rs. 130.54 Cr

Average USD – INR Conversion rate for the quarter (1^{st} Apr $2017 - 30^{th}$ Jun 2017) stands at Rs. 64.46

II. Acclaimed by Experts

IBS Intelligence Annual Sales League Table 2017, ranked Intellect as #1 best selling Digital Core in Retail Banking Systems, #1 best selling Payment System and #2 best selling Digital Banking Exchange.

Independent Research Firm, Forrester Research Inc. recognised Intellect as 'Global Pursuer' and a 'Global Player' in its 2017 Forrester Global Banking Platform Deals Survey.



III. Management Statement

Arun Jain, Chairman and Managing Director, Intellect Design Arena Limited said, "We are consistently winning deals with financial institutions worldwide and this is a validation of our technology, delivery and customer engagement. Our proactive investments in building next generation technologies like Digital on Native Cloud, Artificial Intelligence on Big Data have placed Intellect in a premium position. Intellect being rated #2 in Digital Banking by IBS Intelligence globally is yet another endorsement of the customer experience provided by us among crowded competition."

S. Swaminathan, Chief Financial Officer, Intellect Design Arena Limited, said, "We are happy to observe for the second consecutive quarter, the cost and cash management initiatives have been sustained in delivering positive EBITDA as well as reduction in DSO days."

IV. Fund Raising Plan:

Our Company's issue of equity shares to its shareholders, of INR Rs. 198.97 crores, (**Issue**) opened for subscription on July 26, 2017 and closed on August 9, 2017. The equity shares to be issued pursuant to the Issue are, on finalisation of the basis of allotment and subject to receipt of final approvals, expected to be listed within the timeframe prescribed by applicable regulations.



Financial Results for the First Quarter Ended June 30, 2017

unction wise classification of stat	ement of Profit and Los	s Account (Consolid	ated Unaudited)	Rs. In Lakhs
		YEAR ENDED		
Particulars	June 30, 2017 (Q1 FY 18)	March 31, 2017 (Q4FY17)	June 30, 2016 (Q1 FY17)	March 31, 2017 (FY17)
COME				
Revenue from Operations	24,116.80	25,035.15	20,580.25	91,357.50
PENDIURE				
Software development expenses	12,255.40	12,465.39	10,122.64	46,326.00
elling & marketing and General & Administrative expenses	8,627.22	8,559.52	10,127.20	39,102.94
esearch & Engineering expenses	1,424.27	1,673.69	1,429.35	7,192.08
rovision for Debts and Write offs	195.00	772.14	126.00	1,233.16
Total Expenditure	22,501.89	23,470.74	21,805.19	93,854.18
EBITDA	1.614.91	1,564.41	(1,224.94)	(2,496.68)
Depreciation/Amortisation	588.80	600.58	591.13	2,413.99
Finance Charges	418.39	402.50	161.09	1,130.24
Profits / (Loss) before other income / minority interest	607.72	561.33	(1,977.16)	(6,040,91)
ner Income including exceptional items	298.64	177.98	1,572.97	3,429.72
Minority Interest/ Share of profit/(loss) of Associate Companies	(469.32)	31.98	125.28	656.24
Profit/((Loss)) before tax	437.04	77/1,29	(278.91)	(1,954.95)
Provision for taxation	363.24	(705.87)	350.00	283.63
Profit/(Loss) after tax	73.80	1,477,16	(628.91)	(2,238,58)

Q1 Results FY 2017-2018



Investor Conference Call

Intellect Design Arena Ltd. will not host an Investors Conference Call on the financial results of the Company for the quarter ended 30th June, 2017 after the Board Meeting on 11th August 2017 in view of the company going through the process of the Rights Issue.

Intimation on the new date of the Investor Conference Call for Q1 Results will be communicated as soon as the listing and trading approval of the Rights Shares gets completed.

About Intellect Design Arena Limited

Intellect Design Arena Ltd, a digital technology product solutions provider to the Banking, financial services and Insurance industry, across Global Consumer Banking (iGCB), Central Banking, Global Transaction Banking (iGTB), Risk, Treasury & Markets (iRTM) and Insurance (Intellect SEEC). Intellect has created digital products & solutions for Banking and Insurance. FinTech 8012, a design centre for financial technology, reflects Intellect's commitment to continuous and impactful innovation, addressing the growing need for digital transformation. With over 200 implementations, the company's performance is driven by over 4,000 Intellect solution architects, functional and technology experts, with a presence in global financial hubs around the world and supported by design centres in multiple geographies. Please visit http://www.intellectdesign.com/

Disclaimer:

'Intellect Design Arena Limited is in the process of rights issue of its equity shares which is subject to receipt of requisite approvals, market conditions and other considerations, and has filed the letter of offer with the stock exchanges. The Issue opened for subscription on July 26, 2017 and closed on August 9, 2017. The letter of offer is available on the website of SEBI at www.sebi.gov.in as well as on the website of the lead manager at www.sparkcapital.in.

For Media related info, please contact:

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