

## **iGTB ranked #1 Best Selling Wholesale Banking – Transaction Banking Solution in the world by IBS Intelligence in the Annual Sales League Table 2020**

*IBS Intelligence, the definitive source of independent news, analysis and research relating to global financial technology markets, has inducted Intellect into the Leadership Club by ranking it the world's best Transaction Banking solutions*

**London (UK), July 20, 2020:** Intellect Global Transaction Banking (iGTB), the transaction banking and technology specialist from Intellect Design Arena Limited, has been ranked #1 in the world for Wholesale Banking – Transaction Banking by the highly respected, independent analyst IBS Intelligence, in their IBS Annual Sales League Table 2020.

IBS Intelligence is the definitive source of independent news, analysis & research relating to global financial technology markets. The IBS report covers systems purchases made by over 1,700 banks across 240 products from 62 suppliers across the Americas, Europe, Middle East, Africa and APAC.

[iGTB](#), the world's first complete Global Transaction Banking arm of Intellect, has been **ranked #1 as the best-selling wholesale banking – transaction banking system** and joins the leadership club, validating its revolutionary #ContextualBanking innovation and a rich suite of transaction banking products. With 23% of the world's MNC cross-border sweeps and over 50% of IMEA corporate collections going through iGTB systems, already proven capable of processing over one million domestic/international payments per hour in live use, this ranking underlines why so many of the world's best corporate banks, bank on iGTB.




Commenting on the recognition, **Manish Maakan, CEO, Intellect Global Transaction Banking (iGTB), Intellect Design Arena**, said, "This recognition from the IBS is an important validation of our #1 commitment and strategy to deliver the best-in-class and the best-selling wholesale banking – transaction banking system. This tribute also validates our microservices-based, API-first and cloud-ready architecture."


**He further added,** "Apart from the #1 ranking for the wholesale banking – transaction banking system itself, the report also validates our future-proof architecture covering both Retail Banking and Corporate Banking. These double wins are a first for Intellect and underline the


company's ability to play in the big league across the world. Additionally, even the modular solutions across lending and channels are in the top three, thanks to their comprehensive functionality and independent utility.


iGTB's rich suite of transaction banking products enable banks ambitions to be Principal Banker to their corporate customers:

 Cash optimisation in a rising interest rate environment: make the firm's cash work and grow 24x7 with the world's most comprehensive offering, licensed by over 40 of the world's top banks serving clients in around 60 countries with an estimated 23% of MNC cross-border sweeps passing through iGTB systems.

 The world's first integrated digital transaction banking platform: full service transaction banking using the model-bank approach. Banks become future-proof, risk-proof, compliant and profitable. Over 50% of corporate collections in India, Middle East and North Africa go through DTB. DTB innovations this year include real-time customer & supplier onboarding, self onboarding, persona-led CXO and operational dashboards, SME banking and open banking API framework.

 Revolutionizing digital access to banking: provide seamless digital omnichannel execution across the full range of transaction banking, offering contextual, instant, intelligent best-next actions – fully digitalized, cloud-native, and ground-up open microservice APIs. The product range is especially strong in virtual accounts and client money management, as well as a full suite for SME with AI-supported cash flow forecasting.

 Anytime universal payments: capture growth opportunities of rising payment volumes and address regulatory challenges by providing enterprise-wide visibility into payment operations across all channels and business lines. Orchestrate payments end to end replacing all legacies siloed processing engines, ability to add real time limit control, and proven in live use processing over one million payments per hour.

 Digitising Trade Finance and Supply Chain Finance: Trade and Supply Chain Finance, fully integrated and digitised, mitigating risk, reducing cost and optimising efficiency, driving a seamless customer experience all on one platform, on a single screen, from any channel, working towards paperless trade. Sophisticated payables financing with dynamic discounting and seamless onboarding is one unique capability.

**About iGTB:**

**The World's Best Corporate Banks Bank on iGTB**

iGTB is the world's first complete Global Transaction Banking Platform from the house of Intellect help Corporate Banks prepare for a new era of customer-centric Services. With a rich suite of transaction banking products, across DTB, Payments, Liquidity, Trade and Supply Chain Supply, iGTB is an authority on vertical and integrated products that enable banks to meet their ambition to be the Principal Banker to their corporate customers. iGTB seamlessly integrate all transaction needs of corporate customers, delighting them with Contextual Banking eXperience (CBX), a white label digital transaction banking platform to manage firms' cash and trade that leverages Machine Learning and predictive analytics, delivered through APIs and an omnichannel UX. For more information on iGTB, please visit <https://www.igtb.com/>

**About Intellect Design Arena Limited**

Intellect Design Arena Ltd., a global leader when it comes to applying true digital technology, is the world's first financial tech company that covers the entire spectrum of banking and insurance needs with its wide suite of products. It does so via its four lines of business, namely, Global Consumer Banking, iGTB (Global Transaction Banking), Risk, Treasury and Markets and Insurance Software. With over 25 years of deep domain expertise, today Intellect is a brand name that progressive financial institutions look to for their digital needs, and for digital transformation initiatives.

Intellect pioneered Design Thinking for cutting-edge banking and insurance products and solutions, with that being the company's salient differentiator when enabling digital transformation. FinTech 8012, the world's first design centre for financial technology, reflects Intellect's commitment to continuous and impactful innovation, such that the growing need for digital transformation may be aptly addressed and answered. Intellect generates annual revenues of more than USD 208 million, by serving more than 200 customers through offices in 90+ countries. For further information about the company and the various solutions it offers, please visit <https://www.intellectdesign.com/>.

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